

## Message Text

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ACTION ARA-14

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-03

INR-10 NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02

LAB-04 SIL-01 OMB-01 SS-15 STR-07 CEA-01 PA-01

SSO-00 NSCE-00 INRE-00 ICAE-00 /078 W

-----075025 112207Z /23L

O 112112Z MAY 78

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 9969

C O N F I D E N T I A L SECTION 1 OF 2 LIMA 4077

E.O. 11652: GDS

TAGS: EFIN PE

SUBJ: NEW ECONOMIC MEASURES: DESCRIPTION AND ANALYSIS

REF: LIMA 4045

BEGIN LIMITED OFFICIAL USE

1. SUMMARY: THIS CABLE PROVIDES FULLER DESCRIPTION AND MORE DETAILED ANALYSIS OF NEW ECONOMIC MEASURES PUBLISHED IN OFFICIAL GAZETTE ON MAY 10. THESE NEW MEASURES WERE SUMMARIZED IN REFTEL. END SUMMARY.

2. SPECIFIC MEASURES ARE AS FOLLOWS:

DECRETO LEY (DL) 22160--REDUCES FROM 30 PERCENT TO 25 PERCENT THE EXEMPTION TO TAXABLE INCOME FOR PUBLIC SECTOR WORKERS.

DL 22161--ADJUSTS PAYROLL TAXES OF PUBLIC SECTOR EMPLOYEES ACCORDING TO NORMS APPLICABLE TO PRIVATE SECTOR EMPLOYEES. PREVIOUSLY THERE WAS A 1 PERCENT TAX ON ALL PRIVATE SECTOR WORKERS WHILE IN PUBLIC SECTOR THE PAYROLL TAX WAS 1 PERCENT ON BASIC WAGES BETWEEN S/. 11,800 AND S/. 19,200. NEW MEASURE IMPOSES EQUAL RATES ON BOTH PUBLIC AND PRIVATE

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SECTOR WORKERS, WITH 1 PERCENT RATE FOR BASIC WAGES UP TO S/20,000 AND 2 PERCENT RATE FOR WAGES OVER S/20,000.

DL 22162--INCREASES MOTOR VEHICLE USE TAX BY 50 PERCENT IN EACH CATEGORY.

DL 22163--INCREASES RATES OF THE GENERAL TURNOVER (OR

PRODUCTION) TAX ON SPECIFIC CATEGORIES OF GOODS AND SERVICES. INCREASES VARY FROM 5 PERCENT INCREASE (FROM 40 TO 42 PERCENT) IN SPECIAL TAX ON PRODUCTION AND TRADE TO A 400 PERCENT INCREASE (FROM 2 TO 10 PERCENT) ON LOCAL TELEPHONE SERVICES. ACCORDING TO INFORMATION PROVIDED TO US BY CENTRAL BANK OFFICIAL, GOP ALSO HAS PROPOSED A 214 PERCENT INCREASE (FROM 7 TO 22 PERCENT) IN THE TAX ON GASOLINE. THE OFFICIAL INDICATED THAT THIS GASOLINE TAX WOULD PROBABLY BE ENACTED IN CONJUNCTION WITH OTHER MEASURES (I.E. GENERAL GASOLINE PRICE INCREASE, REDUCTION OF SUBSIDIES) TO BE APPROVED AFTER JUNE 4 ELECTION.

DL 22164--INCREASES TAX ON FOREIGN TRAVEL FROM S/. 2,000 TO S/. 3,000 FOR THE FIRST 5 DAYS AND FROM S/. 200 TO S/. 300 FOR EACH ADDITIONAL DAY. (THE 30 PERCENT TAX ON THE VALUE OF THE TRAVELER'S TICKET HAS BEEN RETAINED.)

DL 22165--INCREASES BY APPROXIMATELY 100 PERCENT TAXES ON WINNINGS OF LOTTERIES, HORSE RACES AND OTHER WAGERS. TAXES ON LOTTERY AND HORSE RACE TICKETS ARE ALSO INCREASED BY A SIMILAR AMOUNT.

DL 22166--INCREASES THE RATE OF TAX ON TRADITIONAL EXPORTS FROM 15 TO 17.5 PERCENT. THE NEW MEASURE EXEMPTS MEDIUM-CONFIDENTIAL

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SIZE MINING COMPANIES WHICH PRODUCE ZINC AS A PRIMARY PRODUCT. MEDIUM-SIZE COPPER PRODUCERS WERE ALREADY EXEMPT FROM THIS TAX.

DL 22167--ALLOWS THE MINISTRY OF ECONOMY AND FINANCE TO ISSUE PUBLIC INVESTMENT BONDS UP TO S/. 1.5 BILLION.

DL 22168--ALLOWS FEES FOR PUBLIC SERVICES TO BE INCREASED BY MEANS OF SUPREME DECREES APPROVED BY THE MINISTRY OF ECONOMY AND FINANCE.

DL 22169--LIMITS OVERTIME PAY FOR CERTAIN CATEGORIES OF PUBLIC SECTOR EMPLOYEES AND CUTS BUDGETARY ALLOCATIONS FOR CONSULTING SERVICES.

DL 22171--INCREASES DUTIES ON VARIOUS CATEGORIES OF CAPITAL GOODS IMPORTS. IN MOST CASES AN ADDITIONAL 10 PERCENT HAS BEEN ADDED TO THE EXISTING RATES.

DL 22172--INCREASES DUTIES ON VARIOUS CATEGORIES OF IMPORTED INPUTS. IN GENERAL THE RATES HAVE GONE UP ANOTHER 10 PERCENT.

DL 22173--CREATES A TEMPORARY 10 PERCENT TAX APPLICABLE UNTIL THE END OF 1978 ON ALL IMPORTS, BASED ON CIF VALUE. FOOD IMPORTS, MEDICINES, AGRICULTURAL INPUTS AND PETROLEUM AND PETROLEUM DERIVATIVES ARE EXEMPT FROM THIS SURTAX. THE CENTRAL BANK BELIEVES THE TAX WILL RESULT IN A 10 PERCENT DROP IN IMPORTS; THIS REDUCTION IS FACTORED INTO THE FISCAL IMPACT OF THE MEASURE NOTED BELOW.

2. THE GOP EXPECTS THAT IN JUNE-DECEMBER 1978 PERIOD THE MEASURES WILL BRING IN ABOUT S/. 21.4 BILLION, COMPOSED AS FOLLOWS (IN BILLIONS OF SOLES):

INCOME TAXES (DL 22161 AND DL 22165) .7  
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MOTOR VEHICLE USE TAX (DL 22162) .9  
IMPORT TAXES 10.6

(DL 22171) TAX ON CAPITAL GOODS --3.6  
BILLION)

(DL 22173, 10 PERCENT IMPORT SURTAX--7.0  
BILLION)

EXPORT TAX (DL 22166) 2.6  
TURNOVER TAXES 4.7

(DL 22163, TAX ON GOODS AND SERVICES--  
4.2)

(DL 22164, TAX ON FOREIGN TRAVEL--.1)  
(MINISTERIAL RESOLUTION ALSO PUBLISHED  
MAY 10 WHICH REDUCES FROM 90 TO 60 DAYS  
PAYMENT PERIOD FOR TOBACCO TAX--.4)

FEES FOR PUBLIC SECTOR SERVICES (DL 22168) .4  
BONDS (DL 22167) 1.5  
TOTAL 21.4

3. CENTRAL BANK OFFICIAL, WHO IS ALSO KEY ADVISOR ON COAP STAFF, ACKNOWLEDGED TO ECON OFF THAT THE REDUCTION MEASURES INCORPORATED IN DL 22169 HAVE VERY SMALL IMPACT AS COMPARED TO OTHER DECREE LAWS PUBLISHED MAY 10. THEREFORE, THEY ARE NOT INCLUDED IN ABOVE BREAKDOWN.

4. THE GOP PROJECTIONS OF THE FISCAL IMPACT OF THE

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INR-10 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 PA-01  
NSCE-00 INRE-00 ICAE-00 SSO-00 /078 W  
-----075084 112209Z /23

O 112112Z MAY 78

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 9970

C O N F I D E N T I A L SECTION 2 OF 2 LIMA 4077

MEASURES COINCIDE ROUGHLY WITH OUR OWN CALCULATIONS  
AND THE ESTIMATES OF A  
RESPECTED LOCAL ECONOMIST WHO IS EDITOR  
OF PERU ECONOMICO, AND WAS A PRINCIPAL ADVISOR TO FINANCE  
MINISTER PIAZZA DURING THE LATTER'S TENURE. IT SHOULD  
BE EMPHASIZED THAT PROJECTIONS ARE ONLY FOR MEASURES PUB-  
LISHED MAY 10 AND EXCLUDE IMPACT OF ADDITIONAL MEASURES  
EXPECTED TO BE PUBLISHED AFTER JUNE 4 ELECTION.  
THESE INCLUDE GASOLINE PRICE HIKE (WITH ADDITIONAL TAX  
INCREASE NOTED IN PARA 1), REDUCTION IN FOOD SUBSIDIES AND  
INCREASE IN BASIC WAGE.  
EXCHANGE RATE AS NOTED REFTEL WAS ALLOWED TO MOVE FROM 130/\$ TO 140/\$  
ON MAY AND CENTRAL BANK SOURCE INFORMS US IT WILL GO TO 150/\$ BY END  
OF MONTH. HOWEVER, ACCORDING TO THIS SOURCE, EXCHANGE RATE POLICY IS  
STILL TO BE WORKED OUT DURING NEGOTIATIONS WITH IMF.

5. CENTRAL BANK OFFICIAL PROVIDED US WITH  
FOLLOWING PROJECTIONS OF TREASURY FINANCED EXPENDITURES,  
INCOME AND FINANCIAL GAP (DOMESTICALLY FINANCED) AND IN-  
FORMED US THAT THESE PROJECTIONS WERE BASED UPON IMPACT  
OF FULL PACKAGE--INCLUDING IMPACT DEVALUATION TO S/.150,  
PRICE INCREASES, WAGE INCREASE (PROBABLY OF S/.1,500 PER  
MONTH) AND INCREASES IN TAXES ON PETROLEUM PRODUCTS.  
SINCE THESE MEASURES WERE ORIGINALLY SCHEDULED FOR  
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PUBLICATION AT SAME TIME AS NEW TAXES, THESE PROJECTIONS  
ARE BEING REVISED TO ACCOUNT FOR THE EARLIER IMPLEMENTATION  
OF THE MAY 10 LAWS. ALL DATA ARE IN BILLIONS OF SOLES

AND REFER TO CENTRAL GOVERNMENT FISCAL OPERATIONS FOR  
ENTIRE CY 1978.

I. TREASURY DEFICIT WITHOUT PACKAGE

|                            |       |
|----------------------------|-------|
| PROJECTION OF REVENUES     | 217.0 |
| PROJECTION OF EXPENDITURES | 293.8 |
| FINANCIAL GAP              | 76.8  |

II. INCREASED EXPENDITURES

|                             |      |
|-----------------------------|------|
| DUE TO NEW PACKAGE          | 7.1  |
| DUE TO S/.150 EXCHANGE RATE | 7.5  |
|                             | 14.6 |

NEW FINANCIAL GAP (I & II) 91.4

III. INCREASED REVENUES

|                             |      |
|-----------------------------|------|
| DUE TO NEW REVENUE MEASURES | 41.0 |
| DUE TO S/.150 EXCHANGE RATE | 58.8 |
|                             | 46.8 |

IV. TREASURY FINANCIAL GAP 446.6  
WITH PACKAGE

WE INTERPRET DATA AS CASH FLOW BASIS, BUT EXCLUDING UTILI-  
ZATION AND AMORTIZATION OF EXTERNAL CREDITS. THEREFORE,  
THE FINAL GAP APPROXIMATES REQUIREMENT FOR NET DOMESTIC  
BANKING SYSTEM FINANCING OF CENTRAL GOVERNMENT.

6. CENTRAL BANK OFFICIAL TOLD US THAT THE MEASURES  
ANNOUNCED MAY 10 WERE RESULT OF UNDERSTANDING REACHED  
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WITH IMF DURING RECENT DISCUSSIONS THAT ENACTMENT  
AND PUBLICATION OF THESE DECREE LAWS WAS NECESSARY  
BEFORE FUND WOULD AGREE TO ENTER FORMAL NEGOTIATIONS WITH  
GO OVER NEW STANDBY. HE SAID THESE NEGOTIATIONS  
ARE EXPECTED TO BEGIN WITHIN TWO WEEKS.

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7. COMMENT: NEW MEASURES WERE PUBLISHED AT A CRITICAL  
MOMENT WITH THE CENTRAL BANK FACING INCREASING DIFFICULTIES  
IN FINDING THE FOREIGN EXCHANGE TO MEET INTERNATIONAL  
PAYMENTS OBLIGATIONS. GOP CLEARLY HOPES THAT PACKAGE CON-  
SISTING OF NEWLY -PUBLISHED MEASURES, PROMISED GASOLINE  
PRICE INCREASES AND REDUCTIONS OF FOOD SUBSIDIES, AND  
MOVEMENT IN EXCHANGE RATE WILL BE ENOUGH TO CONVINCE  
FOREIGN BANKERS THAT PERU MERITS THEIR SUPPORT. SPECIFICALLY  
PERUVIANS CAN BE EXPECTED TO ASK STERRING COMMITTEE DURING  
MEETINGS IN NEW YORK NEXT WEEK FOR 90-DAY (\$80-90 MILLION)

ROLLOVER OF PUBLIC SECTOR FOREIGN DEBT MATURITIES, BUT  
WILL PROBABLY HAVE TO BE CONTENT WITH 30-DAY ROLLOVER (TO  
MID-JUNE) WITH EXTENSIONS CONDITIONAL ON THE ANNOUNCEMENT OF  
THE GASOLINE PRICE AND SUBSIDY REDUCTION PACKAGE.

DECN T-11-79 PREEG

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## Message Attributes

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